

Impetus Training Fee Guide 2020 - providing transparency and **choice**
- clients **CHOOSE** how costs are calculated (fees exclude vat)

impetus training

for BESPOKE PROGRAMMES it's **YOUR CHOICE** (how to stretch budgets)
(prices include **research, preparation and delivery**, but exclude costs and expenses)

OPTION ONE - per **DELEGATE** per day

one day - **£1,250 for up to 6 delegates** - extra delegates £200 per head
extra days - £750 per day up to 6 delegates - extra £120 per head per day
follow-up coaching of individuals £125 per hour or £750 per day

OPTION TWO - per Impetus **CONSULTANT** per day
we cost our time at £750 per consultant per day

YOUR CHOICE - clients choose how fees are calculated

EXECUTIVE COACHING one2one Coaching (minimum 4 hours) £150 per hour

EXPERIENTIAL PROFILING - **no charge** if it is included in a client's bespoke programme. Stand alone delivery is from £1,250 (up to 6 people)

JANUS **CREATIVE PLANNING**[®] is a **no cost** option included in bespoke training, or:
£750 for a 4 hour "handover" with personal coaching
£1,250 for a full day tailor-made workshop for up to 6 delegates
£900 for a 4 hour tailor-made workshop for up to 6 delegates

"LUNCHTIME" LEARNING

our new range of "lunchtime" learning workshops can be **any 2 hours in any day**

- "Janus **Creative Planning**[®] for leaders, managers and "Janus for **Salespeople**"
- "The **Persuasive Professional**" for people in any role who need to influence others
- "**THINK ABOUT IT!**" to boost motivation and personal growth of people in any role
- "Experiential Profiling", using the application relevant to nominated delegates
- "Team**WORKING**" tailor-made for nominated delegates

£625 for up to 6 delegates (plus where viable, £50 each for extra)

COSTS & EXPENSES (always agreed in advance)

motor travel 45p per mile; other travel at cost; accommodation; venues, aids and equipment at cost; photocopying 10p a copy; laminated checklists and reference cards £5 each; CPD certificates £3 each; handbooks and guides free for course delegates, £10.00 a copy for extra, or straight purchase; psychometric assessments £75 each.

OUR GUARANTEES - consultancy fees 25% on appointment, 75% on completion - **IF SATISFIED**; for assignments with multiple events, the 75% balance for each event is invoiced after each event - **IF SATISFIED**; open courses / workshops - 50% to reserve places; balance after event - **IF SATISFIED**; costs and expenses are invoiced as incurred.